

#### Josh Wolsky <josh@downtownminot.com>

### **Board Nomination**

4 messages

margiez@srt.com <margiez@srt.com>

Wed, Oct 6, 2021 at 2:07 PM

To: Rod Wilson <sentrysales@srt.com>

Cc: Lyndsay Ulrickson <lyndsay@sourisbasin.org>, Chad <chad@cultivatesolutions.com>, Josh Wolsky <josh@downtownminot.com>, Jason Bentley <jsbentley@bremer.com>, Jeremy Mahaney <jeremymahany@gmail.com>, Margie Bolton <mbmargiez@gmail.com>, Sherry McGlaughlin <caribbeancolor2017@gmail.com>

I move to nominate Casey Klein to the DBPA executive board. I have worked with her before and feel she is a good fit.

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Once we have a nomination, we can vote by email. It will take 4 votes in favor of the person who is nominated.

That being said, I am asking for a nomination for the DBPA Board of Directors position.

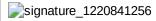
RW

**Rod Wilson** 

Sales & Marketing Manager

701.721.9327

www.northernsentry.com



From: Lyndsay Ulrickson <lyndsay@sourisbasin.org>

Date: Wednesday, October 6, 2021 at 1:31 PM

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Thanks Chad & Lyndsay,

We will need a quorum to conduct business. Just want to let you all know that it is my intention to ask for nominations to fill the vacant Board Position, and ultimately the VP position vacated when I went to President.

I know that I can fill this by appointment, but would rather have it be by nomination in a general membership meeting.

Casey Klein has volunteered to accept the nomination. There will be a chance to accept other names from the floor, too.

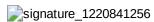
RW

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Sales & Marketing Manager

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To: Chad <chad@cultivatesolutions.com>, Rod Wilson <sentrysales@srt.com>

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Glass Studio <margiez@srt.com>, Sherry McGlaughlin <caribbeancolor2017@gmail.com>
Subject: RE: <EXTERNAL>Re: DBPA Comments Requested: Upcoming Meetings & Wine Walk

I also won't be attending tonight's meeting. I'm available on the 15<sup>th</sup> before 2:30.

From: Chad <chad@cultivatesolutions.com>
Sent: Tuesday, October 5, 2021 3:45 PM
To: Rod Wilson <sentrysales@srt.com>

Cc: Josh Wolsky <josh@downtownminot.com>; Jason Bentley <jsbentley@bremer.com>; Jeremy Mahaney

<jeremymahany@gmail.com>; Lyndsay Ulrickson <lyndsay@sourisbasin.org>; Margie Bolton <mbr/>mbmargiez@gmail.com>; Margie's Art Glass Studio <margiez@srt.com>; Sherry McGlaughlin

<caribbeancolor2017@gmail.com>

Subject: <EXTERNAL>Re: DBPA Comments Requested: Upcoming Meetings & Wine Walk

Hey all

I won't be able to make the meeting with a MHB board meeting happening tomorrow night...

I'm around before 4pm on October 15th.

**THANKS** 

CHAD THOMPSON

M: 701-240-9938

# Sent from my iPhone

On Oct 5, 2021, at 3:40 PM, Rod Wilson <sentrysales@srt.com> wrote:

**EXTERNAL** 

Good Afternoon Board Members and Josh,

I am back from California, and based on the information below....

- 1. I will request that Casey Klein be added to the board at tomorrow's meeting. She has graciously accepted that her name be forwarded. If there are others, great...
- 2. Please be ready for an "emergency" Zoom meeting on October 15<sup>th</sup>. We will make the decision on capping ticket sales on that date. I will save my input for that discussion.
- 3. I will have a bid for outsourcing accounting to another firm. I do not know how much that proposal is. But at least we should discuss it. Again, I will save my input for the meeting rather than hold a debate on line.

I will be a bit late arriving tomorrow. The meeting will be held after Dr. Volmer.

Thanks,

RW

#### **Rod Wilson**

Sales & Marketing Manager

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<image001.jpg>

From: Josh Wolsky <josh@downtownminot.com>

Date: Tuesday, October 5, 2021 at 3:29 PM

To: Chad Thompson <chad@fmirestaurants.com>, Jason Bentley

<jsbentley@bremer.com>, Jeremy Mahaney <jeremymahany@gmail.com>, Lyndsay
Ulrickson <lyndsay@sourisbasin.org>, Margie Bolton <mbmargiez@gmail.com>,
Margie's Art Glass Studio <margiez@srt.com>, Rod Wilson <sentrysales@srt.com>,
Sherry McGlaughlin <caribbeancolor2017@gmail.com>

Subject: DBPA Comments Requested: Upcoming Meetings & Wine Walk

#### **Board Members:**

I have three things for you, but this is pretty dense, so call if you have questions.

- 1. A reminder for tomorrow's General Membership Meeting at 6:30 at the Carneige Center. Dr. Vollmer from the School District will be taking the majority of the agenda. But if the Board were interested and a quorum present, it may be appropriate to entertain a motion to pass a resolution in support of the Bond Issuance for the 2nd High School. We will also have time for general membership concerns and comments. If you're attending, I'd love an RSVP, here.
- 2. We need to pick a date/time for a follow-up board meeting for next week on the 13th/14th/15th. I am open to suggestions; Because of one important issue -- flood protection, it may be beneficial to spend a portion of the meeting -- literally on the street -- learning about the project. With that in mind, perhaps the back room at OTV or Margie's Art Glass would be appropriate? That would allow us to start on the street to show you the plans in person, then walk the short distance for the rest of the meeting?
- 3. The Wine Walk is scheduled for October 21st. At present, we've sold almost 90 tickets, we're currently inventoried at 640 tickets. So we have a ways to go... I bring this up because if we forecast for and plan (food and wine) for 640, and only sell 500 tickets, our event will break even -- at best.
- 3. 1. To counter this financial vulnerability, we could do the following:
- 1. Cut off ALL TICKET sales 1-week early. This would allow us to order only the food we know we've sold.

- 2. In this event, we will undoubtedly have walk-ups who walk away disappointed. There's nothing we can do about this except invite these folks to purchase earlier in the future. Perhaps we could reduce the sting by sending walk-ups out to bars and restaurants downtown for a glass of wine there?
- 3. I brought the idea of ending ticket sales 1-week early at yesterday's Committee Meeting and the idea got a cold reception. But I do not work for the event committee and I believe it's my responsibility to alert you to concerns I have about the financial viability/vulnerability created by the event. By far, food costs are our biggest vulnerability. We can over-order on wine and not have a problem getting our money out, but on food -- if we assume our tickets will sell and they don't, we could take a bath.
- So, I would respectfully request your input/comments on this issue. I would suggest
  that next Friday, the 15th is our drop-dead date on closing/capping sales or continuing
  forward.

Again, I know that's a lot to unpack so please call if you have a question. I also have a spreadsheet worked up that I've attached as well. It will allow you to see the model I'm using to forecast the event viability. This is an imperfect tool I developed to get a sense of how to plan these events. I'm not sure if you'll find it helpful, but I thought I'd share just in case.

Here's the forecast tool:

mage removed by sender. Wine-Walk-Forecast-Tool

Respectfully,

## **Josh Wolsky**

Interim Director
Minot Downtown Business & Professional
Association



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removed P.O Box 1344, Minot, ND 58702by 01344 sender.

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sender.	Image removed by sender.	Image removed by sender.
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## Sherry McGlaughlin < caribbeancolor2017@gmail.com>

Wed, Oct 6, 2021 at 2:25 PM

To: margiez@srt.com

Cc: Rod Wilson <sentrysales@srt.com>, Lyndsay Ulrickson <lyndsay@sourisbasin.org>, Chad <chad@cultivatesolutions.com>, Josh Wolsky <josh@downtownminot.com>, Jason Bentley <jsbentley@bremer.com>, Jeremy Mahaney <jeremymahany@gmail.com>, Margie Bolton <mbmargiez@gmail.com>

I second the nomination for Casey to be VP

[Quoted text hidden]

#### Chad <chad@cultivatesolutions.com>

Wed, Oct 6, 2021 at 2:27 PM

To: Sherry McGlaughlin <caribbeancolor2017@gmail.com>

Cc: "margiez@srt.com" <margiez@srt.com>, Rod Wilson <sentrysales@srt.com>, Lyndsay Ulrickson <lyndsay@sourisbasin.org>, Josh Wolsky <josh@downtownminot.com>, Jason Bentley <jsbentley@bremer.com>, Jeremy Mahaney <jeremymahany@gmail.com>, Margie Bolton <mbmargiez@gmail.com>

I vote yes

**THANKS** 

CHAD THOMPSON M: 701-240-9938

# Sent from my iPhone

On Oct 6, 2021, at 2:26 PM, Sherry McGlaughlin <caribbeancolor2017@gmail.com> wrote:

**EXTERNAL** 

[Quoted text hidden]

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Margie Bolton <mbmargiez@gmail.com>

OK,

I have a nomination for Casey Klein. Are there any further nominations?

RW

#### **Rod Wilson**

Sales & Marketing Manager

701.721.9327

www.northernsentry.com



From: Sherry McGlaughlin <caribbeancolor2017@gmail.com>

Date: Wednesday, October 6, 2021 at 2:28 PM

To: <marqiez@srt.com>

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Error! Filename not specified. Wine-Walk-Forecast-Tool

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## **Josh Wolsky**

Interim Director Minot Downtown Business & Professional Association

Filename (701) 340-1763 Filename josh@downtownminot.com specified. Filename www.DowntownMinot.com specified. Error! Filename P.O Box 1344, Minot, ND 58702-01344 specified.

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